



Mission

We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.

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The Women's Council of REALTORS® is a community of real estate professionals creating business opportunities, developing skills for the future and achieving our individual potential for success.

President's Message...from the desk of JoAnn Hughes, ABR, CRS, PMN



2010—What a great year this will be for the Memphis Chapter! The planning session with your leadership team went well, and we have great things in the works for this year. We have programs planned that will be both exciting and informative plus plans are already underway for our annual Night at the Races fundraiser. If you want to be involved on a committee this year, please let us know. It is a great opportunity to get to know other members and have fun in the process.

In case you haven't heard, the Tennessee Association of Realtors (TAR) Convention will be held in Memphis September 14-17. Then the National Association of Realtors (NAR) Convention will be held in New Orleans November 3-7. Be sure to mark these dates in your calendar and plan to attend. This is a great opportunity to, at a minimal cost, experience the excitement of Women's Council of Realtors' meetings on both a state and National level – plus it is tax deductible. If you have never attended a convention, you won't want to miss this opportunity.

What a fun and productive Business Resource Meeting and luncheon we had in January! **Special 'Thanks!' to our January meeting sponsors: Harold Sterling / AmeriSpec Home Inspections and Karen Garner/Magnolia Homes. Speaker Lisa Moore gave an insightful presentation on the topic "You Make a Difference."**

We look forward to seeing you at our February 11th Business Resource Meeting and luncheon held at the Memphis Hilton, 939 Ridge Lake Blvd. Networking begins at 11:30 AM and the meeting begins at 11:45 AM. Bring a friend so they can learn of the benefits gained through Women's Council of Realtors' membership. There will be drawings for Valentine items too. **The Memphis Area Association of Realtors (MAAR) 2010 President, Glenn Moore,** will be our guest speaker. A 2007 graduate of TAR Leadership and a graduate of NAR Leadership Academy, Glenn's topic will be "Leadership-Finding Your Path."

Mark your calendars for our Membership Drive Kickoff Event — We will be hosting a Chili Cook-Off on Friday, February 5th from 6:00 PM—9:00 PM in the MAAR Education Center. This is a special event you won't want to miss. Make plans to join WCR for one of the 'hottest' events of the year! Enjoy live entertainment by Sue and the Lenders, good eats, and chili entrees (prizes for the winners!!)...and it's free! If you make some "mean" chili and want to enter it into the cook-off, contact Carmen Prince at (901) 848-2277 or Carmen@carmenprince.com for rules and an entry form. The event and entry into the chili cook-off is free. Watch for your E-vite to RSVP...or give us a call. See you there!

What's Online

Check out the Memphis Chapter's website:

www.memphis.wcr-tn.com

Check out the Tennessee State Chapter's website:

www.wcr-tn.com

Check out the National Organization's website:

www.wcr.org

Congratulations to our January Member of the Month:



Frances Anderson

Meetings and Events:

January 14th Business Resource Meeting-Speaker: Lisa Moore, Facilitator, Consultant and Speaker-"You Make a Difference"

February 5th Chili Cook-Off @ MAAR...It's free! Special entertainment by: Sue Turner and The Lenders! (see attached flyer for more information)

February 11th Business Resource Meeting-Speaker: Glenn Moore, 2010 MAAR President-"Leadership-Finding Your Path"

March 8th-10th: TAR, Murfreesboro/WCR TN State Chapter Meeting

March 11th Business Resource Meeting-Speaker: Cheyenne Johnson, Shelby County Assessor of Property-"Assessing in Challenging Times"

April 8th Business Resource Meeting-Speaker: Shelia Terrell, Rise Foundation-"Fair Housing Month"

April 30th: "WCR Night at The Races"...watch for details soon!

May 13th-16th: NAR Mid-year Meeting in Washington, DC/WCR Regional and National Meeting. Note: No local chapter meeting in May due to NAR/WCR national meetings.

June 10th Business Resource Meeting-Speaker: Deborah T. Gilmore, WCR 2010 National President-"ARE YOU READY?"



Chili Cook-Off



One of the **HOTTEST** events of the year! Whether you want to **Cook & Compete....** Or just want to **Eat**, you're bound to have a whole lotta **FUN!**

Live Entertainment

For more information and entry form contact

Carmen Prince 901-848-2277

Sponsored by:



Date : February 5th, 2010

Time: 6pm—9pm

Where: MAAR

Education Center

Judging starts at 6:30

Prizes for 1st place for each category:

-MILD - HOT -

-EXOTIC -

Trophy and bragging rights for People's Choice Award

Entry open to all Offices

No Entry Fee