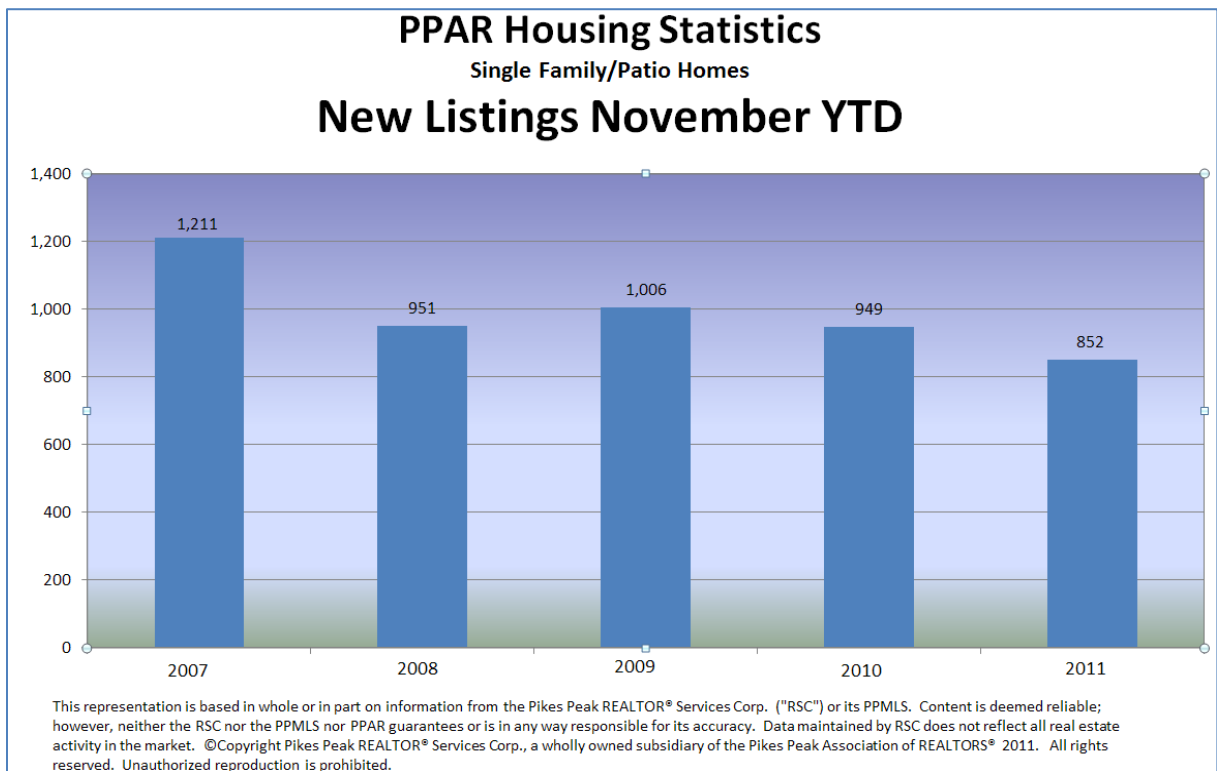
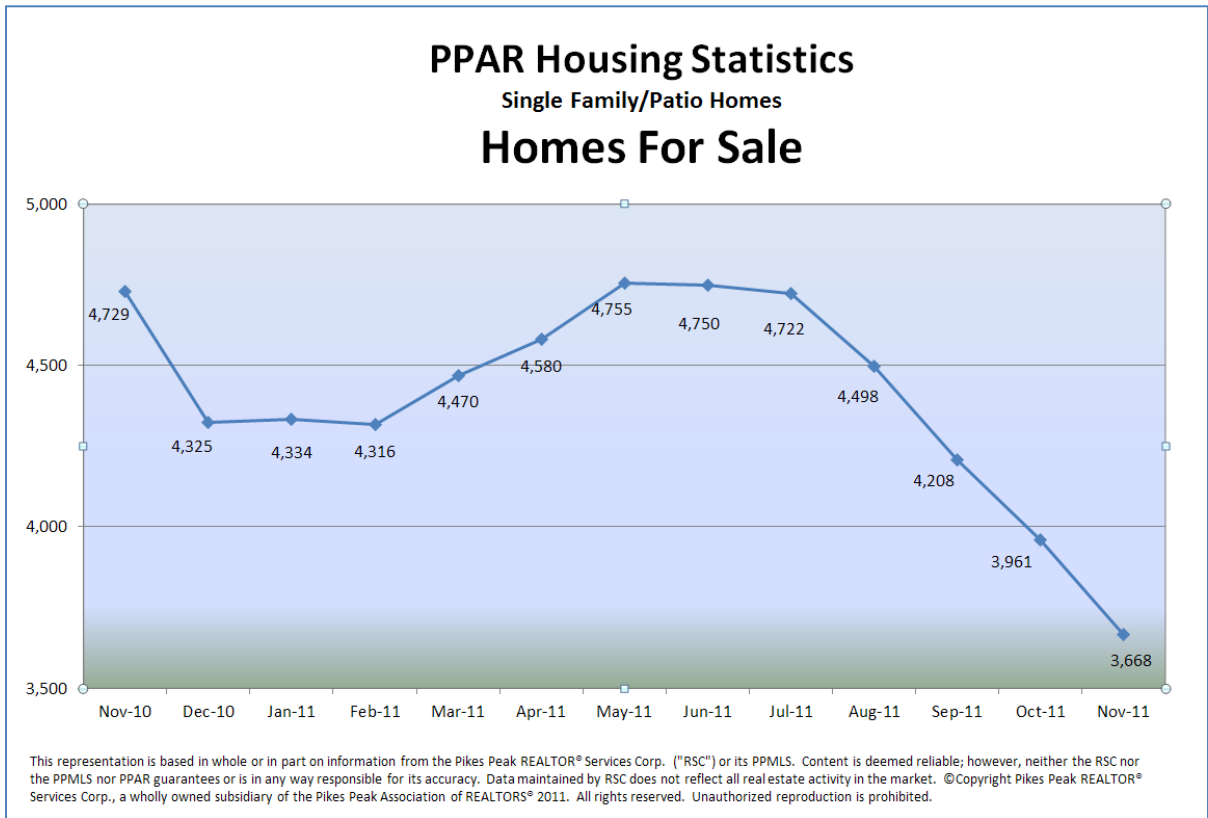


November 2011 Charts

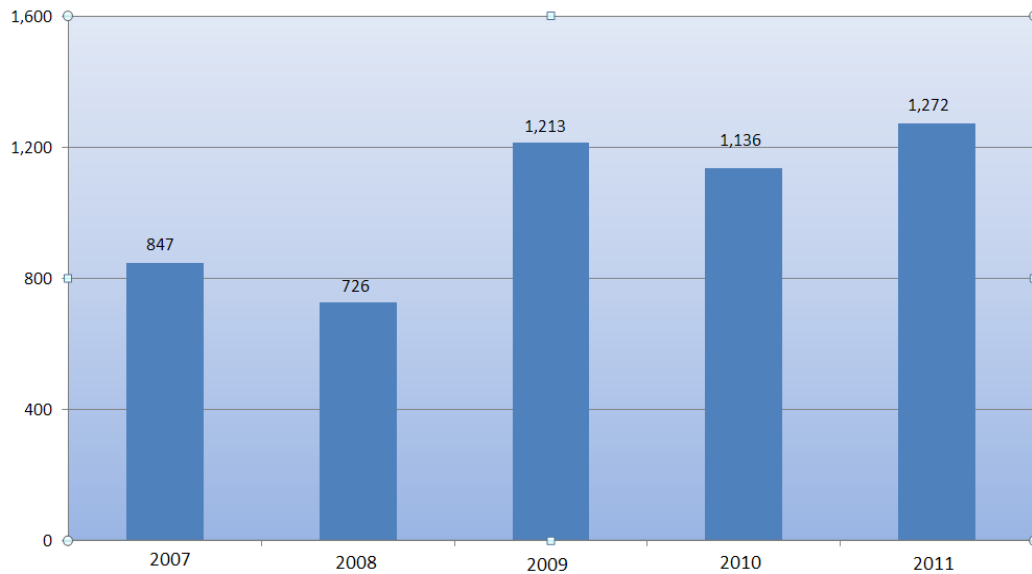


PPAR Housing Statistics

Single Family/Patio Homes

Total Under Contract Listings - November

(Total number of listings in PPMLS that are under contract/pending)

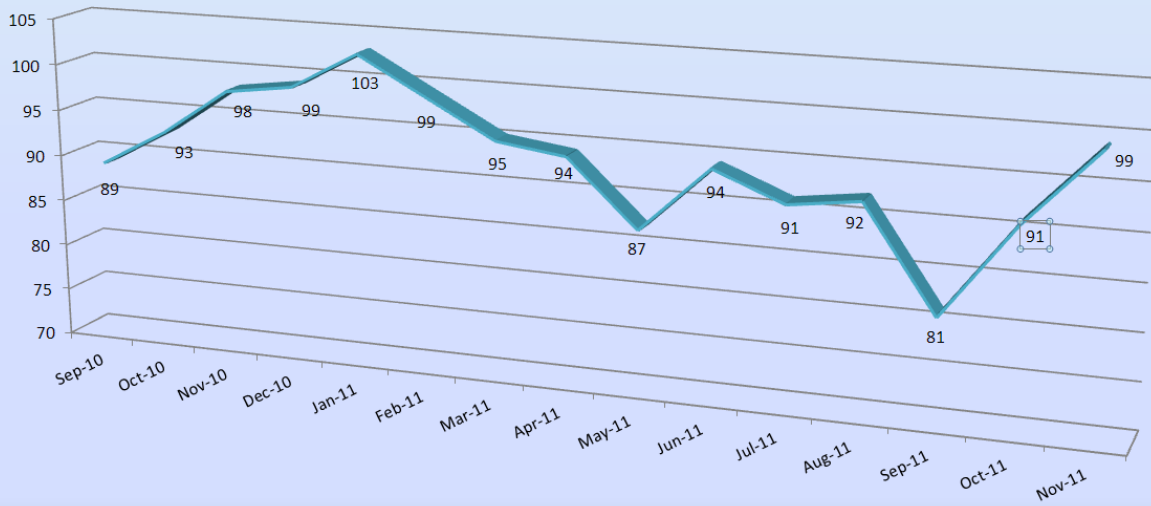


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PPAR Housing Statistics

Single Family/Patio Homes

Average Days on Market

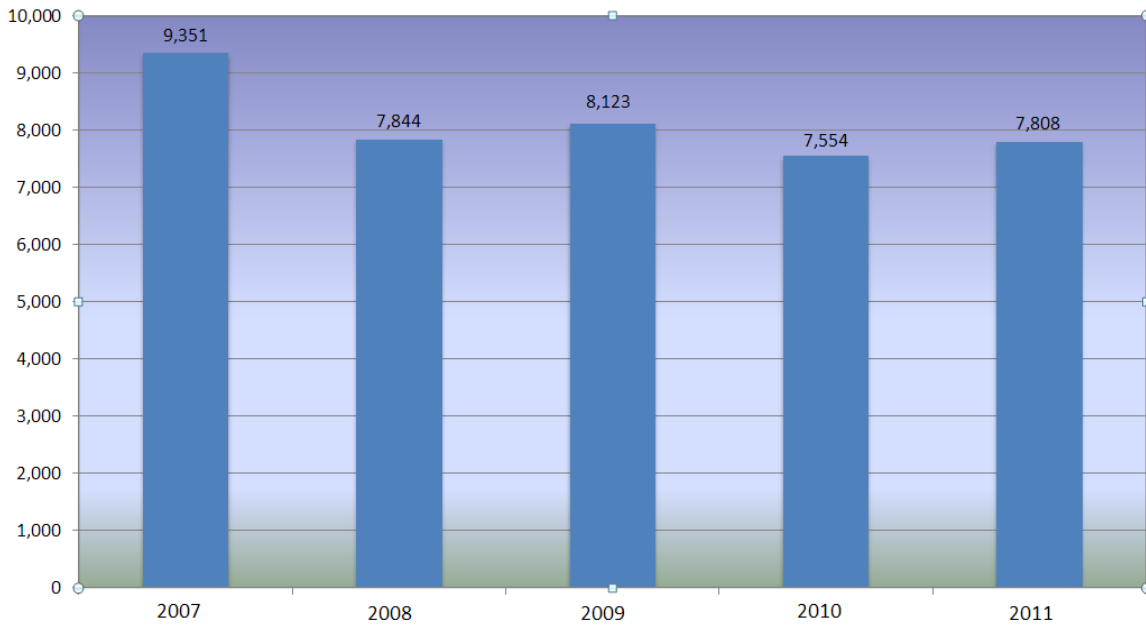


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PPAR Housing Statistics

Single Family/Patio Homes

Total Sales YTD - November

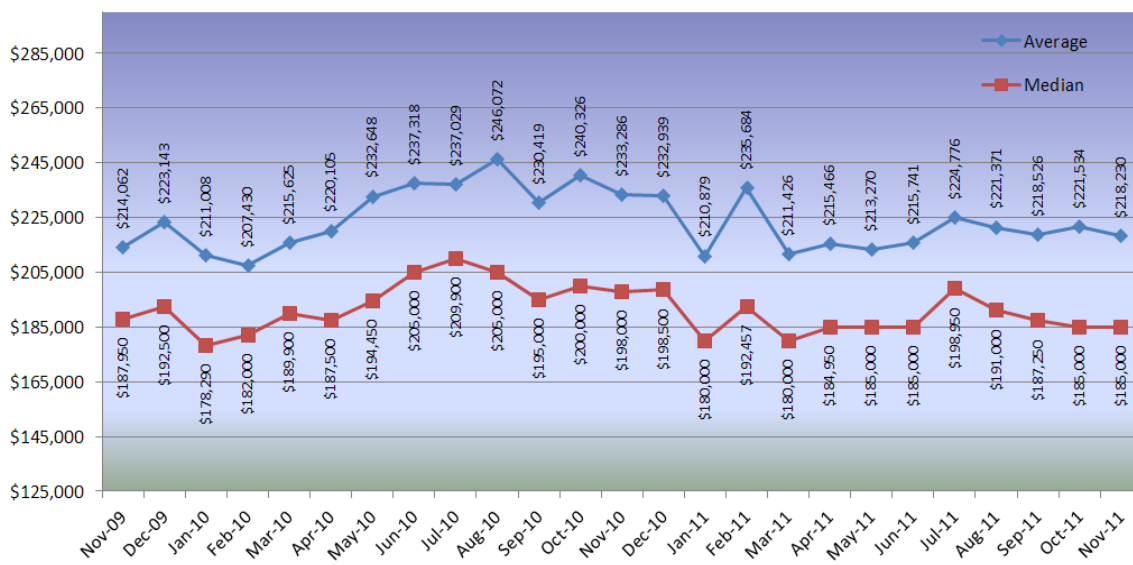


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PPAR Housing Statistics

Single Family/Patio Homes

Average and Median Sales Prices



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LISTING AND SALES SUMMARY November 2011

MONTHLY SUMMARY	<u>All Homes</u>				<u>Existing Homes</u>					
	Oct 2011	Nov 2011	% +/-	Nov 2010	% +/-	Oct 2011	Nov 2010	% +/-	Nov 2010	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	984	852	(13.4)	949	(10.2)	872	748	(14.2)	896	(16.5)
Sales	758	645	(14.9)	542	19.0	691	582	(15.8)	514	13.2
Ave. Sales Price	\$221,534	\$218,230	(1.5)	\$233,286	(6.5)	\$215,928	\$211,604	(2.0)	\$229,036	(7.6)
Median Sales Price	\$185,000	\$185,000	0.0	\$198,000	(6.6)	\$180,000	\$175,000	(2.8)	\$193,000	(9.3)
Total Active	3,959	3,667	(7.4)	4,746	(22.7)	3,548	3,238	(8.7)	4,341	(25.4)
CONDO/TOWNHOMES:										
New Listings	146	93	(36.3)	123	(24.4)	125	85	(32.0)	117	(27.4)
Sales	79	67	(15.2)	68	(1.5)	75	63	(16.0)	59	6.8
Ave. Sale Price	\$132,152	\$148,264	12.2	\$144,834	2.4	\$120,669	\$149,577	24.0	\$134,016	11.6
Median Sale Price	\$105,200	\$128,000	21.7	\$142,250	(10.0)	\$99,000	\$130,000	31.3	\$137,600	(5.5)
Total Active	464	415	(10.6)	733	(43.4)	418	375	(10.3)	630	(40.5)
CUMULATIVE YTD SUMMARY										
	Jan-Nov 2011			Jan-Nov 2010	% +/-	Jan-Nov 2010			Jan-Nov 2010	% +/-
SINGLE FAMILY/PATIO HOMES:										
New Listings	13,370			15,927	(16.1)	12,233			15,045	(18.7)
Sales	7,808			7,554	3.4	7,181			7,087	1.3
Ave. Sales Price	\$218,527			\$228,936	(4.5)	\$213,352			\$223,484	(4.5)
Volume	\$1,706,258,816			\$1,729,382,544	(1.3)	\$1,532,080,712			\$1,583,831,108	(3.3)
CONDO/TOWNHOMES:										
New Listings	1,567			2,300	(31.9)	1,448			2,044	(29.2)
Sales	918			1,091	(15.9)	831			946	(12.2)
Ave. Sales Price	\$142,609			\$143,897	(0.9)	\$137,572			\$138,132	(0.4)
Volume	\$130,915,062			\$156,991,627	(16.6)	\$114,322,332			\$130,672,872	(12.5)

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Active Listings Analysis - Single Family/Patio Homes November 2011

	Up to 199,999	200,000 299,999	300,000 399,999	400,000 499,999	500,000 599,999	600,000 799,999	800,000 999,999	1,000,000 1,999,999	Over 2,000, 000
El Paso County	1,050	819	446	237	138	133	57	72	14
Teller County	125	105	55	20	13	15	4	10	3
ALL Counties	1,334	986	546	274	166	157	71	92	22

Sold Listings Analysis - Single Family/Patio Homes November 2011

	Up to 199,999	200,000 299,999	300,000 399,999	400,000 499,999	500,000 599,999	600,000 799,999	800,000 999,999	1,000,000 1,999,999	Over 2,000, 000
El Paso County	315	148	58	31	7	7	2	1	2
Teller County	20	9	3	1	1	0	0	0	0
ALL Counties	367	160	64	33	9	7	2	1	2

Sold Listings Analysis - Single Family/Patio Homes November 2010

	Up to 199,999	200,000 299,999	300,000 399,999	400,000 499,999	500,000 599,999	600,000 799,999	800,000 999,999	1,000,000 1,999,999	Over 2,000, 000
El Paso County	252	134	55	25	13	5	3	2	0
Teller County	21	6	6	1	0	0	0	0	0
ALL Counties	279	147	64	28	13	5	3	3	0

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REALTOR® Services Corporation
Pikes Peak Association of REALTORS®
430 N. Tejon St.
Colorado Springs, CO 80903
719 635-5040



Monthly Listing Activity

Beginning: 11/1/2011 Ending: 11/30/2011

Category	#List Active	% of List	Total Dollar Volume	% of Dollars	Med List Price	Avg List Price	#List New	Med Price New List	Avg Price New List	BOM	PND	EXP	WTH
Single Family/Patio	3,668	51.6	1,236,444,878	67.3	245,000	337,089	854	200,000	241,033	229	449	1,099	66
Chaffee County	1	0	1,200,000	0.1	1,200,000	1,200,000	0	0	0	0	0	0	0
Custer County	3	0	4,499,000	0.2	1,570,000	1,499,666	0	0	0	0	0	1	0
Douglas County	48	0.7	53,541,435	2.9	474,500	1,115,446	2	302,400	302,400	0	5	11	1
Elbert County	16	0.2	5,850,100	0.3	276,500	365,631	3	249,000	202,133	0	2	4	0
El Paso County	2,984	42	988,193,896	53.8	247,700	331,164	758	204,950	244,721	207	407	950	52
Black Forest	135	1.9	84,889,305	4.6	489,000	628,809	14	431,950	452,897	4	7	33	0
Briargate	187	2.6	61,658,201	3.4	302,470	329,723	51	295,710	300,663	12	18	66	5
Calhan/Ramah	25	0.4	4,937,999	0.3	158,000	197,519	6	124,900	121,299	1	2	9	1
Central	227	3.2	53,199,907	2.9	167,500	234,360	67	160,000	172,483	22	43	56	2
Drennan/Truckton/Edison	21	0.3	3,097,750	0.2	120,000	147,511	7	119,900	131,300	1	3	5	0
East	180	2.5	35,340,528	1.9	174,900	196,336	51	169,900	179,528	15	30	68	0
Ellicott/Yoder/Rush	44	0.6	10,247,788	0.6	211,500	232,904	6	140,000	170,783	2	2	10	0
Falcon	38	0.5	9,051,066	0.5	203,750	238,185	8	145,122	143,155	1	8	10	1
Falcon North	153	2.2	42,167,014	2.3	265,000	275,601	52	251,130	267,085	4	14	37	3
Fountain Valley	335	4.7	64,181,954	3.5	180,000	191,587	139	174,500	175,643	31	63	125	10
Manitou Springs	39	0.5	16,593,801	0.9	385,000	425,482	7	240,000	253,214	0	4	9	1
Marksheffel	41	0.6	10,308,046	0.6	230,000	251,415	10	224,350	220,994	1	5	14	1
Midway	11	0.2	2,319,162	0.1	252,000	210,832	2	164,250	164,250	2	3	3	0
Northeast	212	3	57,281,062	3.1	229,850	270,193	54	193,450	223,363	11	42	91	8
Northgate	129	1.8	62,195,639	3.4	395,000	482,136	14	354,000	385,684	8	6	36	0
Northwest	135	1.9	53,184,261	2.9	359,900	393,957	21	350,000	392,623	8	11	39	3
Old Colorado City	76	1.1	15,058,297	0.8	184,450	198,135	17	150,000	167,594	4	10	23	0
Peyton	33	0.5	11,347,895	0.6	325,000	343,875	3	194,900	173,600	1	1	7	0
Powers	232	3.3	49,476,318	2.7	215,000	213,259	77	209,900	210,261	26	41	95	9
Rock Creek	6	0.1	4,362,700	0.2	622,450	727,116	0	0	0	1	1	4	0
Southeast	154	2.2	21,748,451	1.2	139,900	141,223	58	147,450	146,473	18	27	52	2
Southwest	241	3.4	154,520,562	8.4	479,000	641,164	39	398,900	462,801	18	25	76	1
Tri-Lakes	226	3.2	110,612,741	6	425,000	489,436	39	399,900	433,380	9	29	55	3
Ute-Pass	32	0.5	12,985,654	0.7	244,900	405,801	10	425,664	560,502	1	1	5	0
West	72	1	37,427,795	2	345,497	519,830	6	234,950	393,883	6	11	22	2
Fremont County	72	1	19,640,550	1.1	249,450	272,785	9	289,900	304,294	1	2	4	2
Lincoln County	10	0.1	1,643,900	0.1	113,750	164,390	1	35,000	35,000	0	0	1	0
Other Locations	11	0.2	2,844,900	0.2	189,000	258,627	0	0	0	0	1	3	0
Park County	56	0.8	17,341,650	0.9	222,400	309,672	2	166,950	166,950	0	3	12	2
Pueblo County	116	1.6	20,720,738	1.1	149,450	178,627	25	118,000	158,080	6	10	31	2
Teller County	351	4.9	120,968,709	6.6	249,900	344,640	54	190,000	223,575	15	19	82	7
Cripple Creek & Victor	44	0.6	10,600,300	0.6	172,400	240,915	9	124,900	127,200	3	1	10	1
Divide	82	1.2	27,751,982	1.5	237,500	338,438	16	210,000	259,790	6	6	24	3
Florissant	103	1.4	30,301,709	1.6	199,900	294,191	15	165,000	233,520	0	4	12	0
Florissant South	9	0.1	1,764,200	0.1	167,500	196,022	1	99,900	99,900	0	0	2	0
Woodland Park	100	1.4	44,663,218	2.4	299,999	446,632	12	245,375	239,087	5	7	29	3

Woodland Park North	13	0.2	5,887,300	0.3	399,900	452,869	1	299,900	299,900	1	1	5	0
Condo/TownHome	423	6	79,027,344	4.3	139,900	186,825	93	131,500	149,367	27	74	123	4
El Paso County	403	5.7	75,715,944	4.1	139,900	187,880	90	130,700	148,792	27	72	118	4
Briargate	16	0.2	2,505,519	0.1	137,400	156,594	5	177,289	165,683	1	1	5	0
Central	33	0.5	8,005,399	0.4	244,900	242,587	11	139,900	234,663	1	6	7	1
East	50	0.7	5,399,990	0.3	106,950	107,999	12	96,250	106,791	5	10	17	1
Falcon	1	0	174,950	0	174,950	174,950	0	0	0	0	0	0	0
Fountain Valley	10	0.1	1,217,049	0.1	130,474	121,704	1	89,900	89,900	2	1	5	0
Manitou Springs	4	0.1	773,900	0	204,750	193,475	0	0	0	0	0	0	0
Marksheffel	3	0	420,700	0	134,900	140,233	2	146,400	146,400	0	0	1	0
Northeast	44	0.6	7,191,493	0.4	151,950	163,443	10	153,189	144,908	3	14	17	1
Northgate	5	0.1	1,163,600	0.1	209,900	232,720	1	264,900	264,900	0	2	3	0
Northwest	26	0.4	4,137,700	0.2	139,950	159,142	5	96,500	103,180	1	7	9	0
Old Colorado City	29	0.4	4,918,200	0.3	165,000	169,593	1	185,000	185,000	0	2	7	0
Powers	30	0.4	3,547,096	0.2	124,750	118,236	9	131,500	126,488	3	8	8	0
Southeast	53	0.7	4,903,827	0.3	82,900	92,525	15	65,000	79,320	8	8	12	1
Southwest	53	0.7	18,153,444	1	172,000	342,517	7	192,750	243,792	2	7	16	0
Tri-Lakes	13	0.2	2,000,777	0.1	159,900	153,905	5	163,000	165,240	1	3	3	0
Ute-Pass	2	0	184,800	0	92,400	92,400	0	0	0	0	0	0	0
West	31	0.4	11,017,500	0.6	325,000	355,403	6	157,400	173,600	0	3	8	0
Fremont County	2	0	219,900	0	109,950	109,950	0	0	0	0	0	0	0
Other Locations	1	0	490,000	0	490,000	490,000	0	0	0	0	0	0	0
Pueblo County	3	0	376,400	0	149,900	125,466	0	0	0	0	0	1	0
Teller County	14	0.2	2,225,100	0.1	159,700	158,935	3	150,000	166,600	0	1	4	0
Cripple Creek & Victor	2	0	154,400	0	77,200	77,200	0	0	0	0	0	0	0
Woodland Park	12	0.2	2,070,700	0.1	166,950	172,558	3	150,000	166,600	0	1	4	0
Income	141	2	41,405,649	2.3	232,650	293,657	33	200,000	334,081	5	8	23	1
Elbert County	3	0	593,900	0	200,000	197,966	0	0	0	0	0	0	0
El Paso County	120	1.7	35,934,949	2	234,950	299,457	28	222,500	363,603	5	7	21	0
Fremont County	4	0.1	1,244,900	0.1	297,500	311,225	1	200,000	200,000	0	0	0	0
Other Locations	1	0	299,900	0	299,900	299,900	0	0	0	0	0	0	0
Pueblo County	4	0.1	1,281,400	0.1	219,200	320,350	3	159,900	149,600	0	1	1	1
Teller County	9	0.1	2,050,600	0.1	199,900	227,844	1	195,000	195,000	0	0	1	0
Vacant Land	1,897	26.7	330,852,505	18	85,000	174,408	83	89,900	237,734	6	19	105	9
Chaffee County	17	0.2	2,404,000	0.1	120,000	141,411	0	0	0	0	0	0	0
Custer County	1	0	625,000	0	625,000	625,000	0	0	0	0	0	0	0
Douglas County	96	1.4	9,768,379	0.5	65,500	101,753	6	120,000	98,583	0	1	13	0
Elbert County	12	0.2	3,193,200	0.2	99,000	266,100	2	179,950	179,950	0	1	1	0
El Paso County	1,005	14.1	240,860,018	13.1	126,000	239,661	49	100,000	354,298	3	13	35	3
Black Forest	154	2.2	59,170,690	3.2	184,950	384,225	0	65,000	0	0	0	0	0
Briargate	11	0.2	4,305,900	0.2	225,000	391,445	0	0	0	0	0	0	0
Calhan/Ramah	15	0.2	762,700	0	42,000	50,846	0	0	0	0	0	0	0
Central	16	0.2	7,226,900	0.4	367,450	451,681	0	39,500	0	0	0	0	0
Drennan/Truckton/Edison	31	0.4	2,917,800	0.2	60,900	94,122	0	227,000	0	0	0	0	0
East	6	0.1	1,219,800	0.1	97,500	203,300	0	0	0	0	0	0	0
Ellicott/Yoder/Rush	59	0.8	6,223,197	0.3	84,900	105,477	0	70,249	0	0	0	0	0
Falcon	44	0.6	6,179,527	0.3	65,000	140,443	0	650,000	0	0	0	0	0

Falcon North	39	0.5	5,260,411	0.3	59,173	134,882	0	0	0	0	0	0	0
Fountain Valley	27	0.4	4,812,150	0.3	52,500	178,227	0	32,500	0	0	0	0	0
Manitou Springs	56	0.8	10,619,032	0.6	122,450	189,625	0	99,900	0	0	0	0	0
Marksheffel	3	0	4,089,900	0.2	799,900	1,363,300	0	799,900	0	0	0	0	0
Midway	9	0.1	345,700	0	39,000	38,411	0	24,450	0	0	0	0	0
Northeast	16	0.2	2,498,799	0.1	115,450	156,174	0	0	0	0	0	0	0
Northgate	31	0.4	11,719,899	0.6	214,000	378,061	0	4,356,000	0	0	0	0	0
Northwest	40	0.6	11,045,300	0.6	156,250	276,132	0	150,000	0	0	0	0	0
Old Colorado City	13	0.2	1,324,450	0.1	45,000	101,880	0	100,000	0	0	0	0	0
Peyton	66	0.9	13,805,100	0.8	99,250	209,168	0	65,000	0	0	0	0	0
Powers	2	0	783,600	0	391,800	391,800	0	0	0	0	0	0	0
Rock Creek	23	0.3	3,027,400	0.2	149,000	131,626	0	149,000	0	0	0	0	0
Southeast	3	0	2,259,999	0.1	649,999	753,333	0	0	0	0	0	0	0
Southwest	91	1.3	28,499,599	1.6	164,900	313,182	0	100,000	0	0	0	0	0
Tri-Lakes	194	2.7	37,877,565	2.1	150,000	195,245	0	125,000	0	0	0	0	0
Ute-Pass	12	0.2	2,507,300	0.1	154,950	208,941	0	0	0	0	0	0	0
West	44	0.6	12,377,300	0.7	225,000	281,302	0	0	0	0	0	0	0
Fremont County	92	1.3	13,388,997	0.7	64,950	145,532	2	129,950	129,950	1	0	3	0
Lincoln County	6	0.1	533,200	0	37,500	88,866	0	0	0	0	0	0	0
Other Locations	9	0.1	3,022,800	0.2	235,000	335,866	0	0	0	1	0	2	0
Park County	151	2.1	12,137,145	0.7	30,000	80,378	3	79,000	73,433	0	2	10	2
Pueblo County	54	0.8	4,005,400	0.2	60,500	74,174	7	8,000	28,057	0	0	1	0
Teller County	454	6.4	40,914,366	2.2	39,900	90,119	14	23,450	53,092	1	2	40	4
Cripple Creek & Victor	90	1.3	11,133,744	0.6	16,200	123,708	0	18,250	0	0	0	0	0
Divide	96	1.4	10,651,628	0.6	49,900	110,954	0	18,000	0	0	0	0	0
Florissant	135	1.9	6,530,696	0.4	24,900	48,375	0	27,000	0	0	0	0	0
Florissant South	9	0.1	1,274,300	0.1	89,000	141,588	0	0	0	0	0	0	0
Woodland Park	109	1.5	10,640,099	0.6	86,900	97,615	0	92,400	0	0	0	0	0
Woodland Park North	15	0.2	683,899	0	35,000	45,593	0	0	0	0	0	0	0
Farms & Ranches	28	0.4	34,989,420	1.9	993,500	1,249,622	0	0	0	0	0	3	1
Commercial	231	3.3	111,055,248	6	274,900	480,758	18	178,000	358,422	2	3	17	1
Business Opportunity	10	0.1	2,902,800	0.2	217,000	290,280	1	154,900	154,900	0	0	2	0
Rental	708	10	22,855	0	1,200	1,523	451	1,100	1,389	6	0	282	12
Custer County	1	0	0	0	0	0	0	0	0	0	0	0	0
Douglas County	3	0	3,495	0	3,495	3,495	0	0	0	0	0	0	0
El Paso County	660	9.3	18,160	0	1,200	1,396	437	1,100	1,402	6	0	271	10
Black Forest	10	0.1	22,250	0	2,200	2,225	0	2,000	0	0	0	0	0
Briargate	38	0.5	54,935	0	1,495	1,445	0	1,300	0	0	0	0	0
Calhan/Ramah	1	0	925	0	925	925	0	925	0	0	0	0	0
Central	46	0.6	44,080	0	850	958	0	850	0	0	0	0	0
East	40	0.6	45,035	0	1,100	1,125	0	1,120	0	0	0	0	0
Falcon	5	0.1	7,030	0	1,300	1,406	0	1,150	0	0	0	0	0
Falcon North	28	0.4	41,555	0	1,462	1,484	0	1,497	0	0	0	0	0
Fountain Valley	109	1.5	126,434	0	1,195	1,159	0	1,147	0	0	0	0	0
Manitou Springs	8	0.1	8,429	0	1,099	1,053	0	1,099	0	0	0	0	0
Marksheffel	10	0.1	12,765	0	1,350	1,276	0	1,200	0	0	0	0	0

Northeast	51	0.7	64,595	0	1,200	1,266	0	1,200	0	0	0	0	0
Northgate	12	0.2	21,740	0	1,700	1,811	0	1,800	0	0	0	0	0
Northwest	21	0.3	31,085	0	1,400	1,480	0	1,150	0	0	0	0	0
Old Colorado City	25	0.4	24,205	0	900	968	0	900	0	0	0	0	0
Peyton	3	0	4,845	0	1,650	1,615	0	0	0	0	0	0	0
Powers	71	1	86,675	0	1,200	1,220	0	1,200	0	0	0	0	0
Rock Creek	3	0	6,500	0	2,500	2,166	0	2,500	0	0	0	0	0
Southeast	76	1.1	74,979	0	977	986	0	1,025	0	0	0	0	0
Southwest	62	0.9	80,235	0	1,100	1,294	0	1,095	0	0	0	0	0
Tri-Lakes	20	0.3	40,060	0	1,925	2,003	0	1,875	0	0	0	0	0
Ute-Pass	4	0.1	4,500	0	925	1,125	0	550	0	0	0	0	0
West	17	0.2	16,500	0	830	970	0	762	0	0	0	0	0
Park County	3	0	0	0	0	0	0	0	0	0	0	0	0
Pueblo County	1	0	0	0	0	0	0	0	0	0	0	1	1
Teller County	40	0.6	1,200	0	1,200	1,200	14	772	986	0	0	10	1
Cripple Creek & Victor	3	0	2,050	0	650	683	0	637	0	0	0	0	0
Divide	10	0.1	12,840	0	1,250	1,284	0	1,300	0	0	0	0	0
Florissant	6	0.1	6,345	0	1,050	1,057	0	1,100	0	0	0	0	0
Woodland Park	20	0.3	21,385	0	962	1,069	0	750	0	0	0	0	0
Woodland Park North	1	0	600	0	600	600	0	0	0	0	0	0	0
Total	7,106	100	1,837,552,761	100	174,700	258,591	1,533	139,900	168,117	275	553	1,654	94

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Colorado Springs Area Monthly Sales Analysis*

Single Family/ Patio Homes

November 2011

Location	# of Active Listings	# of Sold Listings	Total Dollar Volume	Median Price	Average Price	SP to List %	Average DOM
El Paso County	2,984	571	128,226,556	191,900	224,564	96.7	96
All real estate is "local" within the county							
Black Forest	135	8	2,676,414	344,500	334,551	89.9	133
Briargate	187	36	9,068,663	221,000	251,907	101.2	104
Central	227	44	7,188,351	144,875	163,371	97.1	88
East	180	44	6,778,700	147,900	154,061	97.8	97
Fountain Valley	335	83	14,696,788	175,000	177,069	100.9	60
Manitou Springs	39	3	860,000	277,000	286,666	97.4	248
Northeast	212	35	7,967,100	197,000	227,631	97.4	102
Northgate	129	18	6,202,691	322,500	344,593	95.9	87
Northwest	135	20	7,493,416	378,277	374,670	96	126
Old Colorado City	76	21	3,409,110	134,000	162,338	95.5	92
Powers	232	64	11,445,627	181,600	187,250	98.4	91
Southeast	154	39	4,600,701	116,000	117,000	98.7	104
Southwest	241	40	16,572,713	251,000	264,900	90.4	111
Tri-Lakes	226	33	11,923,150	330,000	350,000	96.7	111
West	72	12	2,854,135	165,900	164,900	98.5	155

* To see this information on additional areas, see the Listing Activity Report and the Sales Activity Report

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Colorado Springs, CO 80903
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**Pikes Peak Association of REALTORS®
RSC Real Estate Information Service (REIS)**

***** N.A.R. R E P O R T *****

BEGINNING DATE 11/1/2011

ENDING DATE 11/30/2011

S O L D L I S T I N G S

SINGLE-FAMILY UNIT SALES -- RESIDENTIAL

OTHER STATISTICS

PRICE CLASS	-----BEDROOMS-----			S/P TOTAL	CONDO/ TOWN	TOTAL UNITS
	2 OR LESS	3	4 OR MORE			
\$ 19999-OR UNDER	3	0	1	4	0	4
\$ 20000-\$29999	2	0	0	2	1	3
\$ 30000-\$39999	3	0	3	6	1	7
\$ 40000-\$49999	3	6	1	10	1	11
\$ 50000-\$59999	7	3	1	11	2	13
\$ 60000-\$69999	4	7	0	11	3	14
\$ 70000-\$79999	1	8	2	11	3	14
\$ 80000-\$89999	2	8	4	14	9	23
\$ 90000-\$99999	2	9	12	23	2	25
\$100000-\$119999	9	20	9	38	7	45
\$120000-\$139999	6	31	18	55	12	67
\$140000-\$159999	5	34	24	63	6	69
\$160000-\$179999	2	32	25	59	2	61
\$180000-\$199999	2	34	24	60	5	65
\$200000-\$249999	3	44	61	108	6	114
\$250000-\$299999	2	20	30	52	4	56
\$300000-\$399999	2	14	48	64	1	65
\$400000-\$499999	1	4	28	33	0	33
\$500000-\$749999	0	2	13	15	2	17
\$750000-\$999999	0	0	3	3	0	3
\$1000000-OR OVER	0	0	3	3	0	3
TOTALS	59	276	310	645	67	712
AVG. PRICE (x1000)	117.53	176.75	274.33	218.23	148.26	211.65
MED. PRICE (x1000)	128.00	165.00	225.00	185.00	128.00	179.95

SF DAYS ON MARKET (SALES) :

CT DAYS ON MARKET (SALES) :

0 - 30	:	177
31 - 60	:	109
61 - 90	:	85
91 - 120	:	78
121 +	:	196

0 - 30	:	16
31 - 60	:	10
61 - 90	:	9
91 - 120	:	12
121+	:	20

TERMS OF SALE (SALES) :

Bond	2
Cash	142
Conventional	222
FHA	127
FMHA	1
Other	1
Owner/Carry	2
VA	207
TOTAL	704

SFH Sold Volume

\$140,758,763

C/T Sold Volume

\$9,933,728



Monthly Sales Activity – Revised (Shaded lines only)

Beginning: 11/1/2011 Ending: 11/30/2011

Category	#List Sold	% of List	Total Dollar Volume	% of Dollars	Med Sales Price	Avg Sale Price	Med List Price	SP/LP	Avg DOM	#List Co-Op	Co-Op Dollar Volume	% of Dollars
Single Family/Patio	645	86.3	140,758,763	90.5	185,000	218,231	189,000	96.5	99	543	117,470,581	91.6
Douglas County	4	0.5	1,327,200	.9	343,500	331,800	346,105	98.5	140	4	1,327,200	1
Elbert County	2	0.3	49,560	0	24,780	24,780	47,999	51.6	87	0	0	0
El Paso County	571	76.3	128,226,556	81.9	191,900	224,564	194,900	96.7	96	484	106,516,284	83.1
Black Forest	8	1.1	2,676,414	1.7	344,500	334,551	370,000	89.9	133	4	1,442,500	1.1
Briargate	36	4.8	9,068,663	5.8	221,000	251,907	232,400	101.2	104	32	8,321,163	6.5
Calhan/Ramah	8	1.1	761,000	0.5	87,000	95,125	87,000	97.7	105	5	437,000	0.3
Central	44	5.9	7,188,351	4.6	144,875	163,371	149,250	97.1	88	37	5,593,752	4.4
Drennan/Truckton/Edison	1	0.1	49,000	0	49,000	49,000	60,000	81.7	126	1	49,000	0
East	44	5.9	6,778,700	4.3	147,900	154,061	146,500	97.8	97	40	6,161,450	4.8
Ellicott/Yoder/Rush	2	0.3	346,000	0.2	173,000	173,000	190,000	91.1	62	2	346,000	0.3
Fountain Valley	83	11.1	14,696,788	9.4	175,000	177,069	175,900	100.9	60	75	13,451,138	10.5
Falcon	8	1.1	1,394,603	0.9	144,801	174,325	147,000	97.6	91	5	874,603	0.7
Falcon North	21	2.8	4,723,590	3	237,500	224,932	239,900	97.7	72	17	3,960,790	3.1
Manitou Springs	3	0.4	860,000	0.5	277,000	286,666	285,000	97.4	248	2	470,000	0.4
Midway	1	0.1	34,650	0	34,650	34,650	34,650	100	18	1	34,650	0
Marksheffel	18	2.4	3,792,654	2.4	198,700	210,703	202,400	99.7	91	14	3,008,960	2.3
Northeast	35	4.7	7,967,100	5.1	197,000	227,631	200,000	97.4	102	31	7,009,100	5.5
Northwest	20	2.7	7,493,416	4.8	378,277	374,670	394,950	96	126	15	5,781,516	4.5
Northgate	18	2.4	6,202,691	4	322,500	344,593	337,450	95.9	87	16	5,449,305	4.2
Old Colorado City	21	2.8	3,409,110	2.2	134,000	162,338	145,000	95.5	92	15	2,613,670	2
Peyton	6	0.8	1,442,500	0.9	234,000	240,416	249,950	96.1	113	5	1,165,500	0.9
Powers	64	8.6	11,445,627	7.3	181,600	178,837	187,250	98.4	91	55	9,962,727	7.8
Rock Creek	2	0.3	1,052,000	0.7	526,000	526,000	584,000	90.1	123	2	1,052,000	0.8
Southeast	39	5.2	4,600,701	2.9	116,000	117,966	117,000	98.7	104	37	4,401,075	3.4
Southwest	40	5.3	16,572,713	10.6	251,000	414,317	264,900	90.4	111	32	12,560,100	9.8
Tri-Lakes	33	4.4	11,923,150	7.6	330,000	361,307	350,000	96.7	111	28	9,807,150	7.6
Ute-Pass	4	0.5	893,000	0.6	199,000	223,250	207,450	93.5	198	3	463,000	0.4
West	12	1.6	2,854,135	1.8	165,900	237,844	164,900	98.5	155	10	2,100,135	1.6
Fremont County	4	0.5	430,700	0.3	114,950	107,675	114,950	97.5	83	3	290,800	0.2
Lincoln County	1	0.1	80,000	0.1	80,000	80,000	87,500	91.4	266	0	0	0
Other Locations	2	0.3	110,000	0.1	55,000	55,000	57,042	96.4	152	1	61,000	0
Park County	4	0.5	640,000	0.4	150,000	160,000	182,500	85.4	202	2	405,000	0.3
Pueblo County	23	3.1	3,451,247	2.2	145,000	150,054	139,900	93.2	101	20	2,952,747	2.3
Teller County	34	4.5	6,443,500	4.1	166,950	189,514	179,500	95.9	124	29	5,917,550	4.6
Cripple Creek & Victor	5	0.7	470,600	0.3	79,300	94,120	86,400	90.4	172	2	249,300	0.2
Divide	9	1.2	1,823,700	1.2	210,000	202,633	210,000	95.5	141	9	1,823,700	1.4
Florissant	7	0.9	1,364,700	0.9	164,800	194,957	174,900	97.5	141	7	1,364,700	1.1
Woodland Park	12	1.6	2,681,500	1.7	224,000	223,458	229,949	96.6	88	10	2,376,850	1.9
Woodland Park North	1	0.1	103,000	0.1	103,000	103,000	109,200	94.3	33	1	103,000	0.1
Condo/TownHome	67	9	9,933,728	6.3	128,000	148,264	129,900	95.3	110	61	8,768,828	6.8

El Paso County	66	8.8	9,795,728	6.3	127,716	148,420	129,900	95.3	107	60	8,630,828	6.7
Briargate	8	1.1	1,684,154	1.1	207,627	210,519	209,517	97.4	81	8	1,684,154	1.3
Central	2	0.3	315,000	0.2	157,500	157,500	166,450	94.6	33	2	315,000	0.2
East	3	0.4	312,000	0.2	128,000	104,000	129,950	96.1	124	3	312,000	0.2
Fountain Valley	5	0.7	508,900	0.3	74,000	101,780	75,900	98.5	72	4	434,900	0.3
Manitou Springs	2	0.3	401,500	0.3	200,750	200,750	208,500	96.3	270	2	401,500	0.3
Northeast	7	0.9	804,700	0.5	117,000	114,957	122,000	93.1	61	7	804,700	0.6
Northwest	4	0.5	472,900	0.3	109,000	118,225	119,900	93.7	126	4	472,900	0.4
Northgate	4	0.5	878,900	0.6	216,000	219,725	224,450	97.9	151	4	878,900	0.7
Old Colorado City	3	0.4	360,900	0.2	89,400	120,300	89,400	98.3	141	2	279,900	0.2
Powers	8	1.1	985,666	0.6	123,500	123,208	126,750	96.3	160	6	745,766	0.6
Southeast	10	1.3	882,332	0.6	90,000	88,233	93,600	97.2	81	10	882,332	0.7
Southwest	9	1.2	1,968,776	1.3	139,876	218,752	139,900	90.4	118	8	1,418,776	1.1
West	1	0.1	220,000	0.1	220,000	220,000	220,000	100	0	0	0	0
Teller County	1	0.1	138,000	0.1	138,000	138,000	142,350	96.9	261	1	138,000	0.1
Woodland Park	1	0.1	138,000	0.1	138,000	138,000	142,350	96.9	261	1	138,000	0.1
Income	8	1.1	1,022,900	0.7	144,000	127,862	166,500	94	51	6	811,900	0.6
El Paso County	7	0.9	997,900	0.6	163,000	142,557	168,000	94.2	57	5	786,900	0.6
Northeast	1	0.1	31,000	0	31,000	31,000	31,900	97.2	37	0	0	0
Old Colorado City	2	0.3	290,000	0.2	145,000	145,000	147,450	98.3	24	1	110,000	0.1
Powers	2	0.3	327,000	0.2	163,500	163,500	166,500	98.2	141	2	327,000	0.3
Southeast	1	0.1	125,000	0.1	125,000	125,000	175,000	71.4	10	1	125,000	0.1
Ute-Pass	1	0.1	224,900	0.1	224,900	224,900	224,900	100	26	1	224,900	0.2
Pueblo County	1	0.1	25,000	0	25,000	25,000	29,000	86.2	6	1	25,000	0
Vacant Land	24	3.2	2,372,400	1.5	73,000	98,850	79,950	84.3	205	13	1,173,500	0.9
Douglas County	2	0.3	194,000	0.1	97,000	97,000	109,900	88.3	185	2	194,000	0.2
El Paso County	15	2	1,830,400	1.2	85,000	122,026	85,000	82.8	179	6	696,500	0.5
Black Forest	3	0.4	669,900	0.4	229,900	223,300	260,000	70.5	405	1	90,000	0.1
Briargate	1	0.1	125,000	0.1	125,000	125,000	130,000	96.2	75	1	125,000	0.1
Drennan/Truckton/Edison	1	0.1	60,000	0	60,000	60,000	63,200	94.9	192	1	60,000	0
Ellicott/Yoder/Rush	2	0.3	78,000	0	39,000	39,000	46,749	83.4	129	0	0	0
Falcon North	2	0.3	131,500	0.1	65,750	65,750	66,950	98.2	225	2	131,500	0.1
Northwest	1	0.1	85,000	0.1	85,000	85,000	85,000	100	0	0	0	0
Southwest	3	0.4	580,000	0.4	150,000	193,333	180,000	89.9	83	1	290,000	0.2
Tri-Lakes	2	0.3	101,000	0.1	50,500	50,500	55,000	91.8	125	0	0	0
Park County	3	0.4	190,000	0.1	23,000	63,333	26,900	91	136	3	190,000	0.1
Teller County	4	0.5	158,000	0.1	41,500	39,500	42,500	90.9	367	2	93,000	0.1
Cripple Creek & Victor	2	0.3	130,000	0.1	65,000	65,000	69,950	92.9	26	1	70,000	0.1
Florissant	1	0.1	23,000	0	23,000	23,000	25,000	92	182	1	23,000	0
Woodland Park North	1	0.1	5,000	0	5,000	5,000	9,000	55.6	1,237	0	0	0
Farms & Ranches	1	0.1	1,175,000	0.8	1,175,000	1,175,000	1,400,000	83.9	170	0	0	0
Commercial	2	0.3	196,000	0.1	98,000	98,000	127,000	77.2	87	0	0	0
Total	747	100	155,458,791	100	175,000	208,111	179,900	96.1	103	623	128,224,809	100

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